# General Conditions for Sale and Supply for Export of **TARTLER GmbH**

### GENERAL PROVISIONS

- The following provisions apply to all contract orders. Any other condition shall only be binding on us if recognised as such by us in writing.

  Orders submitted by telephone or by telefax are only accepted at the Customer's risk. Oral statements by representatives or employees shall only be binding when confirmed in writing. Any alteration of individual provisions shall not affect the other provisions.
- Obvious errors and mistakes contained in offers, order confirmations, invoices etc., including typing errors, are not binding.

The documents, such as illustrations, drawings, weight and dimension specifications, details about procedures, consumptions and services that form part of the offer shall be deemed to be approximate values only unless expressly specified as binding. We reserve all property rights and copyright to cost estimates, drawings and other documents: they may not be made available to third parties. We undertake to make plans specified by the Purchaser as confidential only available to third parties with the Purchaser's permission.

### III. SCOPE OF DELIVERY

- The scope of delivery is determined by our written order confirmation. Ancillary provisions and amendments shall only be binding if confirmed by us in writing.

  The delivered item is equipped in accordance with the principles specified in the Act on Technical Work Equipment (Gesetz über technische Arbeitsmittel). The cost of additional equipment required due to local conditions, for the assembly of machinery parts, ordinances, directions or regulations, which are incurred after conclusion of the contract or due to differing views held by the competent local authorities about the generally accepted rules of technology, shall be borne by the Customer.

  The Supplier reserves the right to make changes and improvements regarding construction, material use and design to the extent that it does not affect the serviceability of the delivered item.

# PRICES, DELIVERY, DELIVERY PERIOD

- Unless otherwise agreed, prices are ex works, exclusive of costs for shipping and packaging. Prices are exclusive of the applicable statutory value-added tax. We reserve the right to also make delivery from any other place at our choice within Germany.

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  Unless otherwise agreed, spare parts are supplied as a rule c.o.d. of the invoiced amount.

  The delivery period shall commence upon transmission of the order confirmation, however not before all necessary documents, approvals, releases that are to be provided by the Customer have been submitted and payment of the agreed down payment has been made. Delivery shall be timely if the goods have left the factory upon expiry of the delivery period or if we have notified the Customer of our readings to delivery.

- our readiness to deliver.

  Default penalties or other claims for damages due to delayed delivery are excluded unless specifically agreed.

  If shipping from the Supplier's factory is delayed at the request of the Customer, the costs resulting from storage, and in case of storage at the factory, at least 1 % of the invoice amount per month will be charged to the Customer, beginning with the month after notice of readiness to deliver has been notified. However, we shall be entitled, after setting an adequate period and upon expiry of this period without result, to dispose otherwise of the tiem to be delivered and make delivery of a new item to the Customer within a reasonably extended period.

  Observance of the delivery period is in principle contingent on the fulfilment of the Customer's contractual obligations.

  If the Customer is in default of acceptance by a period of two weeks after expiry of the agreed delivery period or after notification that the item is ready for delivery, or if the Customer fails to communicate the delivery address within this period of time, we shall be entitled, instead of the Supplier's rights specified in Section 3, to set a grace period of two weeks for acceptance of the item to be delivered, accompanied by a declaration that upon expiry of this period at we will, at our choice, revoke the contract (Rückritti) or claim damages for non-performance, In the latter case, we shall then be entitled to demand compensation amounting to 15 % of the agreed purchase price without further evidence and subject to the exclusion of any further claims, for damages. The same applies, subject to the necessary amendments, if the Customer has already declared in advance that he will fail to to accept or if he is in default with performing his other contractual obligation (in particular, payment obligations) for more than two weeks. obligations) for more than two weeks.

- Unless expressly agreed otherwise, payment has to be made within 30 days from the date of invoice without any deduction.

- We are entitled to offset payments against older, outstanding invoices.

  When payment is not made in good time, we shall be entitled to demand default interest at the rate of 8 % above base interest rate. We reserve all rights to claim further damages.

  Payment by bill of exchange shall only be admissible after prior agreement. Bills of exchange and cheques shall only be accepted as an undertaking to pay and only become effective payment upon being honoured. Bank fees shall be borne by the Customer.
- The Customer shall be entitled to offset with non-contentious counterclaims or counterclaims that have been ascertained with the force of law. The Customer has no right of retention. 5.

## DELIVERY IMPEDIMENTS AND/OR DISSOLUTION

- The delivery period shall be extended appropriately in case of measures relating to labour disputes, in particular strikes or lock-outs, and upon occurrence of unforeseen obstructions which are beyond the control of the supplier, to the extent that such obstructions are shown to have a material impact on the completion or supply of the delivered item. The same shall also apply if circumstances occur in the sphere of the sub-supplier.
- 2. In case of the Customer's default of payment or in case of a threat to the claims, in particular when detrimental information about the Customer's security becomes known, we shall be entitled to demand immediate payment in cash for delivered goods and security for goods still to be delivered, or to withdraw from the contract. As a rule returns will not be collected without prior agreement.

### VII PASSING OF RISK AND RECEIPT

- The risk shall pass to the Customer at the latest upon dispatch of the goods, even in cases where delivery is made in instalments or if we have also assumed other services, such as shipping costs of delivery. At the request of the Customer we shall insure the delivery against theft and damage resulting from breakage, transport fire or water as well against any other risks.

  If shipping is delayed for reasons for which the Customer is responsible, the risk shall pass to the Customer on the date on which readiness to deliver was notified to the Customer; however we shall
- 2.
- effect the insurance required by the Customer at the request and expense of the Customer.

  Delivered goods have to be accepted by the Customer even if they show non-material defects and subject to the rights specified in Section VII.

  Partial deliveries shall be permitted.

# VIII.

- We shall assume warranty for warranted characteristics and for the goods being fault-free according to the respective state of the art. Modifications to the construction or to the model variants undertaken
- prior to delivery by us on a general scale do not give rise to an objection.

  For our products of normal construction we assume a warranty of 12 months starting on the date of delivery to the Purchaser or on the date of initial putting into operation.

  Depending on the decision of the supplying factory, the warranty is limited to a free-of-charge replacement of the parts that have become defect as a consequence of the material defect established by
- Depending on the decision of the Supplying factory, the warranty is inflined to a repair shop authorised by us and at the expense of the Buyer.

  Warranty claims shall either be carried out by our repair shop or by a repair shop authorised by us and at the expense of the Buyer.

  Warranty claims shall only be considered if they are asserted and notified in writing without undue delay after a defect has been established, however at the latest within 2 weeks, to the Supplier's factory or the Seller at the choice of the Customer.

  No warranty is offered on parts that are charged with synthetic resin and on wear parts such as dosing pumps, mixing head parts, etc.

  We will supply new parts as quickly as possible. However, a delayed supply shall not give rise to any claim for damages or an extension of the warranty period. 4.

- The warranty does not include accessories and parts not manufactured by us.

  The warranty expires if the purchased item is repaired (even partially), modified or simply dismantled outside of our repair shop or a repair shop approved by us. The same applies if the provisions on handling, maintenance, inspection intervals and operation contained in the operating manual are not observed, if the supplied item is modified by the Purchaser or any third party, or if ownership is
- Defects and their causes will be inspected by us in any event; all shipping costs incurred in this respect are carried by the Purchaser. Replaced parts must be returned free of charge to the delivering factor; ownership of the returned parts shall be transferred to the Supplier.

  Any expenses incurred in connection with the establishment of facts that may be requested by the Purchaser and approved by the Supplier shall also be carried by the Purchaser. 9
- There shall be no claim to revoke the contract (Wandlung) or reduce the purchase price (Minderung) unless the Supplier is not able to remedy the defect.
- No indirect or direct damage shall be compensated, unless caused intentionally.

  We do not assume any warranty for specially manufactured items, for device combinations that were not tested and approved by us or for devices assembled outside our factory, unless these assemblies were made with special written approval or under supervision by a person authorised by our company. But also in these cases, acceptance by us is required in any event.
- 14. Furthermore, any warranty by the Supplier for the manufacture of test assemblies (prototypes) is excluded, unless the Supplier assumed warranty expressly and in writing within the scope of the above warranty provision upon delivery, or unless the test assembly is sold to a third party with the written consent of the Supplier.

  Natural wear and damage caused by negligent or improper treatment are excluded from the scope of the warranty.

  We shall not assume liability for any damage caused by natural disasters, breaking and entering, theft, fires and other unforeseen events or force majeure to the property of the Purchaser located on the
- 15. 16.
- premises of the Supplier. 17.
- Specifications supplied by us with regard to weight, capacity, consumption, output or any other details are in all cases only approximate values, and we do not assume any formal obligation in this respect of such information. None of the cases specified above entitles the Purchaser to demand rescission of the contract or damages.

# **EXPORT**

- Goods supplied by us may not be sold abroad or may be sold abroad only with our written consent. No consent is required for sales to EC Member States, EFTA Member States or the European Economic Area.
- In case of a violation, in addition to damages we reserve the right to cancel all pending orders.

- We shall retain title to the supplied item until all our claims against the Customer arising out of the business relation, including future claims arising out of contracts that were concluded simultaneously or at a later stage, have been satisfied in full. This also applies if certain or all claims have been entered into a current account, and the balance has been stated and acknowledged. In case of any violation of the contract by the Customer, in particular in the case of default of payment, we shall be entitled to recover the supplied item. Unless the German Instalment Purchase Act (Abzahlungsgesetz) applies, recovery or pledging of the supplied item by us shall only constitute a revocation of the contract if we make a corresponding express, written declaration. The Customer shall notify us without any undue delay of any pledging or other intervention by third parties. The Purchaser is entitled to stransfer direct possession of the supplied item to third parties in the ordinary course of business. The Purchaser is also entitled to transfer direct possession of the supplied item to third parties in connection with the transfer of possession of the supplied item are assigned to the Supplier already upon conclusion of the supply contract as an advance on the payment obligation. However, the Customer assigns to us already now all claims against his customers or against third parties resulting for the sale of the supplied Item, irrespective of whether the goods subject to retention were sold before or after processing. Even after assignment, the Customer remains authorised to collect such receivables. This does not affect our right to collect the receivables, however, we undertake not to collect such receivables as long as the Customer duly fulfils his payment obligations. We shall be entitled to demand that the Customer discloses to us the assigned claims and their debtors, provides us with all information and documentation necessary for collection and informs the debtors about the assignment. If the supplied item is sold together with goods that are not our property, the Customer's claim against his customers is deemed to have been assigned in a pro rata share corresponding to the purchase prices agreed between the Customer and us. We undertake to release our securities to the extent that their value exceeds the secured and unsettled claims by
- The Customer is not entitled to pledge the supplied item or to transfer it as security. The Customer shall notify us without undue delay of any pledging or seizing or other intervention by a third party

- 3.
- The customer is obliged to inform us without delay if the goods are attached, impounded or subject to any other form of intervention to enable us to take action under Section 771 ZPO (German Civil Code). If the third party is unable to refund us court and out-of-court costs of an action under Section 771 ZPO (German Civil Code), the customer is liable for making good the loss suffered by us. In case of any violation of the contract by the Customer, in particular in the case of default to payment, we shall be entitled to recover the supplied item after having given notice to the Customer. In this case, the Customer shall be obliged to return the item. Unless the Instalment Purchase Act applies, any assertion of the retained title or pledging by us shall not be deemed to be a revocation of the
- Contract.

  The customer is obliged to treat the goods with care; in particular, the customer is obliged to insure the goods new for old at customer's cost against damage by fire, water or theft.

  Any return of the goods by the Customer to us is to be carried out at the expense of the Customer. 5. 6.

### PLACE OF JURISDICTION XI.

- The place of jurisdiction shall be Michelstadt/ i. Odw. (Hesse) or, at our choice, the location of the factory handling the order, if the Customer
  - is a registered merchant,
  - a legal person under public law or

  - a special fund under public law.

    We shall also be entitled to file a claim before a court that is competent for the place where the Customer's registered office or an establishment of the Customer is located. This contract is governed by the laws of the Federal Republic of Germany.
- 2.

# XII.

SEVERABILITY CLAUSE

If one or more of the above provisions are void or contain a gap, the other provisions shall remain effective.

The void clause shall be substituted by a provision which reflects most closely the intention of the contracting parties. In all other respects, the statutory provisions apply.